

TRADING UPDATE THIRD QUARTER 2012

Ter Beke continued its first semester turnover increase in the third quarter of 2012.

In ready meals, the turnover growth was realised mainly through volume growth in lasagne and increasing sales under the Come a casa[®] brand in Belgium. In September, the group successfully launched a whole-wheat chilled lasagne, and is the first to do so.

In the third quarter, the turnover in the processed meats division increased primarily due to our slicing- and packaging activities.

The increased volumes, the implemented price increases and a far-reaching cost control were not able to entirely offset the increasing production costs (mainly raw materials, energy and wages), the costs of market investments and the effect of the changed product mix.

Hence, the group expects that the 2012 result will not exceed the 2011 result.

CONTACTS

For questions about this press release or for further information, please contact:

Marc Hofman
Managing Director
Tel. +32 (0)9 370 13 16
m.hofman@terbeke.be

René Stevens
CFO
Tel. +32 (0)9 370 13 45
rene.stevens@terbeke.be

You can also consult this press release and send your questions to us via the Investor Relations module of our website (www.terbeke.com)



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Regulated information

www.terbeke.com

FINANCIAL CALENDAR

Annual result 2012:	1 March 2013 before market opening
Annual report 2012:	At the latest on 30 April 2013
Business update first quarter 2013:	3 May 2013 before market opening
General Meeting of Shareholders 2013:	30 May 2013 at 11 a.m.

TER BEKE IN BRIEF

Ter Beke (Euronext Brussel: TERB) is an innovative Belgian fresh foods concern that markets its assortment in 10 European countries. The group has 2 core activities: processed meats and fresh ready meals; it has 8 industrial sites in Belgium and the Netherlands and employs approximately 1,750 people. Ter Beke generated a turnover of EUR 403.7 million in 2011.

Processed Meats Division:

- producer and slicer of processed meats for the Benelux, the UK and Germany;
- 3 production plants in Belgium (Wommelgem, Waarschoot and Herstal) and 4 centres for the slicing and packaging of processed meats, 2 of which are in Belgium (Wommelgem and Veurne) and 2 in the Netherlands (Wijchen and Ridderkerk);
- innovating in the pre-packed processed meats segment;
- distribution brands and own brand names L'Ardennaise[®], Pluma[®], Oligusto[®] and Daniël Coopman[®];
- employs approximately 1100 staff.

Ready Meals Division:

- produces fresh ready meals for the European market;
- market leader in chilled lasagne in Europe;
- 2 production sites in Belgium (Wanze and Marche-en-Famenne);
- brand names Come a casa[®] and Vamos[®] in addition to distribution brands;
- employs approximately 650 staff;
- joint venture The Pasta Food Company established in Poland (2011).

